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2011 JUL -5 AM 10: 43

OFFICE OF GENERAL COUNSEL

June 27, 2011

Ruth Heilizer, Attorney
Office of the General Counsel
Federal Election Commission
999 E Street, N.W.
Washington, D.C. 20463

RE: Supplemental information filing concerning Penske PAC Disaffiliation from the General Electric PAC — FEC MUR 6455

Dear Ms. Heilizer,

In reviewing my files I realized I had neglected to send the FEC a sworn notarized copy of the supplemental information filing that I had sent to the FEC on May 2, 2011. I apologize for the delay and have enclosed the sworn document to be included as part of my complaint filing.

Thank you for your assistance.

Peter J. Vroom

Alexandria, VA 22302

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### RE: FEC MUR 6455 -- Penske PAC Disaffiliation from the General Electric PAC

I am writing per the FEC's invitation to provide additional information relating to MUR 6455 involving the Penske PAC disaffiliation from GEPAC. In particular, I wish to address information contained in Penske's June 16, 2609 PEC AO Request that I know from personal experience to be finaucurate, incomplete and misleading. A netarized sworn copy of this submission is being sent on the FEC uniter separate cover.

#### Backgraysond

In my initial November 16, 2010 complaint to the FEC I provided documentation relating to Penske's failure in its AO request to inform the FEC of the magnitude of the billions of dollars in loans, advances, guarantees and other financing it receives directly from GE,

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response to the FEC's correspondence concerning my initial complaint, on February 8, 2011 I submitted a supplemental complaint outlining Penske and GE's actions in the 2008-2010 election cycle to exceed legally allowable candidate contribution limits had the GE and Penske PACs experied affiliated.

### L. GE Cantinues to Control Pariske Truck Leading's Operations and Finances

In responding to FEC Affiliation Factor C, "Whether a sponsoring organization or committee has the authority or ability to hire, appoint, demote or otherwise control the officers, or other decision making amployant of reparation of another spansoring organization or committee;" Penske represented in its AO Request that GE, as a minority "limited partner" of the Penske Truck Leasing Juint Venture, was not involved in its numiquement decisions and regular operations. This material is completely contradition, with my own presence apperiences resulting from numerous mentings, planne conversations and email cacheages with Panaka's CEO, Brian Hami, Panaka Sr. V.P. and Gennal Coursel, Mike Duff and Panake's former Y.P., Government Relations, Jim Bosan. In fact, there was a great deal of chaffing and unhappeares expressed to me by Panake's senior executives over the dominant role played by GE in Panake Truck Leasing's daily operations.

# A. Germal Electric Gaused Former Pensice Track Leading V.P. and German Counsel, Jim Rosan, to be assemed as General Counsel

Jim Rosen, Penske's former V.P. and General Counsel, described to me in great detail on several occasions how he was replaced as General Counsel at Penske Truck Leasing at GE's insistence.

Rosen often used the TRALA's offices in Alexandria, Virginia, Washington and on several occasions discussed GE's actions with me in forcing his removal as General Counsel and his belief that GE wanted him gone from Penske entirely. Resen ultimately decided to hire personal counsel to pratted his employment and as a result of threatened litigation by Rissen, Pensia subsequently exeated a new position, utilieft a demation for Rosen, as V.P., Government Relations. Rosen was replaced by Mike Duff, Pensie's Assistant General Course at the time. Duff later confirmed with me that it was GE's intention to remove Rosen entirely and that it was Rosen's threat of a lawsuit that naved his position.

E. QE Synfficantly Controlled Fertile Truck Leasing's Operations and Refused to Allow Penske Truck Leasing President and CEO Brian Hard to Serve as Chairman of the Truck Renting and Leasing Association (TRALA)

Similarly, Brian Hard, Penske President and CEO, informed me after GE Capital Corporation (GECC) had increased its investment in PTL he was at the beck and call of GECC and that his schedule was no langur his own. He further explained to me that his calendar was largely controlled by GE's agenda and when it called its meetings, which was often done at the last minute. When I later attempted to recruit Mr. Hard to serve in the rotation for Chairman of the Truck Renting and Leasing Association (TRALA), where I previously served as CEO, Mr. Hard informed me that GECC must decide what organizations Penske participates in and what roles he can play in those organizations. He later informed me that GECC would not allow him to serve as TIVILA Chairman.

ti. Panske did Coordinate PAC Contributions with Geogral Electric

In Penske's June 16, 2009 Advisory Opinion request to the FEC, in responding to affiliation factor (J) Whether the sponsaring arganizations or contributions or contributors which indicates a formal or ongoing relationship between the spansoring organizations or committees. Penske stated the following:

Periskt: PRC does not and has not coordinated contributions with GEPAC ensept to the extent consumy to comply with the shared contribution limits applicable on affiliated carriculars (6/16/09 FEC AO Request, Page 7).

Penske's statement to the FEC as repossed allows is immuned. I was in a position to lenow because TRALA's primary responsibility was government relations advocacy. Mr. Rosen and Mr. Duff, respectively, the prior and current administrator of the Penske PAC, both served as Chairmen of TRALA's Government Relations Committee. Because TRALA did not have a political action committee, I would sometimes request Penske's assistance in providing campaign contributions for Members of Congress that our industry wished to support. In some cases, these contributions were then coordinated and/or procured through GEPAC.

III. Femske's Explanation to the FEC of the Non-Involvement of SE in the Creasion of the Joint Mentury is at built with the Own Record

In responding to affiliation factor (I) Whether a sponsoring organization or committee or its agent had an active or significant role in the formation of another spansoring organization or constitues, Peacke responded.

Although the GE limited partners became involved shortly after the formation of the Joint Venture, they were not involved in the Joint Venture's actual creation. (FEC AO Request, Page 12)

Numerous media reports from GE/Penske's own announcement of the proposed merger, including the New York Times coverage shown below, contradict Penske's representation made to the FEC.

Penske-G.E. Truck Venture

Special to the New York Times

DETROIT, the A- The Penske Corporation and the General Electric Capital Corporation said today that they had agreed to combine their truck leasing subsidiaries into a joint venture with assets of \$1.5 billion and annual revenues of about \$750 million. The companies said they would not give details of the arrangements until the deal was closed, which is expected to happen before the end of next month...Penske must exercise its option to bur Hertz's 50 percent share before the new joint venture is formed. (June 6, 1988, NY Times)

VI. Penske Failed to Properly identify that Roger Renske, a General Electric Roard member and Brian Hard, a GE Capital Corporation officer, serve as two of the three Advisory Committee Members Representing the Penske Truck Leasing General Partner

At no point in its 13 page FEC AO Request and in its discussion of the FEC's affiliation factors as they relate to GE/Penske does Penske Truck Leasing identify that Roger Penske, a GE Board member, and Brian Hard, a General Electric Capital Corporation officer, serve as two of the three Advisory Committee members representing Penske Truck Leasing on the Joint Venture's five-requirer Advisory Committee. It is not until page 131 of the minibits standard to the Japanese that any reference can be found as to the identifies of the five Advisory Committee members.

As shown below, despite numerous references made by Penske in the AO Request involving the constituency of the Advisory Committee, not once did Penske reveal the fact that both Roger Penske and Brian Hard held these positions. This information should have been prominently divulged to ensure that the FEC had awareness that four of the five Advisory Committee members (80%) have direct relationships with General Electric as GE/GECC senior executives, officers and directors.

- The Advisory Committee consists of five members three appointed by the Penske General Partner and two appointed by GE entities. (FEC AO Request, Page 4)
- The Advisory Committee is composed of five members instead of six reambers and <u>only two members represent</u>

  <u>GE limited partners.</u> (FEC AO Request, Page 5)
- A Penske affiliate, Panske Truck Leasing Corporation, and not a GE entity, controls the Joint Venture and serves as General Partner with management control. (FEC AO Request, Page 9)

In responding to FEC affiliation factor (E) Whether a sponsoring organization or committee has common or overlapping officers or employees with another sponsoring organization or committee which indicates a formal or graning relationship between the sponsoring organizations or committees; Pensire again makes no mention of the identities of the Advisory Committee members.

Roger Penske, the founder of the Joint Venture, also serves as Chairman of the General Partner, Penske Truck Leasing Corporation, and Chairman of the Board and CEO of both Penske Corporation and Penske Automotive Group, Inc. ("Penske Automotive"). There are no overlapping officers, directors, or employees between the Joint Venture and the GE entities caher than the Giff members of the Advisory Committee and the fact that Roser Penske serves on the Hourd of directors of GE. (FEC AO Request, Page 5)

A. Roger Pensire and Brian Hard are Engaged in Per Se Conflicts of Interest in their Claim to Represent the Interests of the Penske Partners on the Penske Truck Leasing Advisory Committee

In its AO Request, Penske claimed to be unaware of any "special limitations" placed upon Roger Penske with respect to his position on the GE Board of Directors. They reference only in a footnote an "houseffic title" that Brian Hard holds with GECC but they fail to provide the FEC with the title because it would establish that Mr. Hard is an officer of GE Capital Corporation. Obviously, both Mr. Penske and Mr. Hard are closely "affiliated with GE" as a hoard member and officer, respectively.

We are unaware of any special limitations or benefits placed on or accorded to Roger Penske with respect to his position on the GE board. Separately, the CEO of the Joint Venture holds an honorific title with General Electric Capital Corporation - a holdover from when the Joint Venture was majority owned by GE entities. (FEC AO Request, fn 7, Page 5)

B. General Electric's Conflict of Interest Policy Requires Roger Penske and Brian Hard to Place General Electric's Identification of Interests Figure 1988.

As officers and directors of GE/GECC, both Roger Penske and Brian Hard are subject to GE's Code of Ethics and Conflict of Interest Policy, which requires that GE's interests he paramount in any business decisions.

GE's integrity manual, The Spirit & the Letter, <u>applies to all of the Company's directors</u>, officers and employees, including the CEO and all financial professionals. GE's Conflicts of Interest policy and Controllership policy states: <u>"nothing you do should conflict with your responsibilities to GE."</u>

The obvious question then is windse interests do Roger Penske and Brian Hard represent as members of the Penske Truck Leasing Advisory Committee? As GE Officers/Directors they are clearly bound by GE's Conflict of Interest Policy to place the interests of GE first in their business transactions. Nevertheless, they claim in their FEC A@ Request for Disaffiliation and their SEC Statement of Deconsolidation to represent only the interests of the Penske Partners and not General Electric in their positions on the Penske Truck Leasing Advisory Committee.

V. Penske Failed to Identify that Brian Hard, Pensile Truck Leading Provident and CPD, and sense as a filterator of the Pensile Compensation — the Recipient of Hundreds of Millions of Dollars in GE Investments

Penske Truck Leasing Corporation is a wholly-punked subsidiary of Pensius Cosporation. Roger Penske, a GE Burst Member, is Cheirman of the Penske Corporation Board. Brian Hard, Penske Truck Leasing President and CEO, is a General Electric Capital Corporation Operational Officer and has served since 2001 as a Penske Corporation Board member. In his capacity as a Penske Corporation Board member, Mr. Hard makes decisions relating to the activities of Penske Corporation and its numerous subsidiaries. These Penske Corporation subsidiaries have been the recipients of hundreds of infilions of dollars in GE investments.

A. Germani Elitatric is a Psurimer and Investor in Panulus Capital Partners and its Sunnescor Fund, Transportation Resource Partners

Many of these investments by GE have been made through investment funds controlled by Roger Penske and are subsidiaries thanselves of the Penske Corporation.

Transportation Resource Partners ("TRP") seeks to make investments in growth-oriented businesses in the transportation sector. The Fund capitalizes on strategic relationships, commercial synergies, and the transportation expertise of Penske Corporation and its subsidiaries, partners, and affiliates.

To date, Penske Capital Partners and its successor, Transportation Resource Partners, have invested well over \$2 billion, with many of these investments made in Fenske subsidiaries such as Peaske Automative Group, a 8% corner of Penske Truck Leaning. Yet, in responsing to FEC affiliation factor (H) Whether a sponsoring organization or committee causes or arranges for funds in a significant amount or on an angoing basis to be provided to another sponsoring organization or committee; Penske fails to discuss the actual amounts of GE's investments. Instead, Penske misleadingly describes these financial relationships using the terms "minimal" and "arms length."

- Further, various Penske entities have <u>arm's-length</u> commercial dealings with GE businesses. (Page 6)
- Finally, there are minimal funds otherwise transferred between the Rauske affiliates and the GE antiting.

  Although the GE mombers of the Advisory Committee sometimes use GE-antity funds and resources to fulfill their duties on the Advisory Committee, the commercial arrangements between Penske affiliates and GE entities are at arm's length. (Page 13)
- No GE-affiliated entity owns any voting interest in Penske Corporation or any Penske affiliate. General Electric Credit Corporation of Tennessee, however, has a passive investment until 2913 in the non-voting preferred stores of Pension Track Lessing Corporation. (FEC AO Request, Page 3, In 3)

VI. Penske Falled to Report that Roger Penske's Son, a Penske Corporation Board Member, also Serves as a Board Member of Ares Capital Corporation, the Manager of a \$5.1 Billion Investment Fund Primarily Funded by General Electric

In February, 2009, Gregory Penske, the son of Roger Penske and a Penske Corporation Board member, was appointed to the Board of Directors of ARES Capital. Several months later, in October 2009, Ares Capital acquired a \$3.6 billion unconsolidated investment fund, the "Senior Secured Loan Program" (the "SSLP") with more than \$3 billion of its funding provided by GE Capital. At the end of 2010, ARES Capital reported \$5.1 billion of committed capital under the fund.

### **About Senior Secured Lean Program**

The program is co-managed by GE Commercial Finance Investment Advisory Services LLC and Ares Capital Corporation and transactions require approval by both managers. SSLP now has \$5.1 billion of available capital and can hold up to \$300 million in a single transaction for bornsoners workers a wide range of industry seatures. Senior Securari boart Program beautifus bornsowers

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by virtue of greater speed, simplicity and certainty, with proven partners. (Ares Capital, 2011 10-K)

## VII. The Penske Corporation Board and its Financial Relationships with General Electric

In drafting its FEC AO Request, Penske appeared to be very much aware that its extremely narrow 50.1%/49.9% "majority ownership" of the Penske Track Leasing Joint Ventuce would present difficulties in accomplishing the disaffiliation of Penske PAC from GEPAC. As a result, they concealed and/or misrepresented critical information needed by the FEC in making its AO decision. Among the most glaring omissions was the complete absence of information relating to the numerous financial relationships existing between Penske Corporation, the parent of Penske Truck Leasing, and General Electric entities. The following list showing the members of the Penske Corporation Beartl of Directors and their known GE financial affiliations would have undoubtedly been of interest to the FEC.

Ponske Corporation Board of Directors	General Electric Affiliations	Other Penske Affiliations
Roger Penske,	Director, General Electric Co.,	Chairman and CEO, Penske
Chairman	Managing Director, Transportation	Corporation, Chairman and
	Resource Partners*, a \$2 billion plus	CEO, Penske Automotive
	private equity investment firm	Group, Chairman, Penské
	founded by Roger Penske with GE as	Truck Leasing Co., Member,
	an investment partner (formerly	Penske Truck Lessing
	known as Penske Capital Partrairs).	Advisory Committee
Brian Hard	Officer, General Electric Capital	President and CEO, Pansie
	Corporation, a 49.9% owner of the	Truck Leasing Co., Pensise
	Penske Truck Leaning joint venture.	Truck Leasing Advisory
		Committee
Gregory Penske (son)	Director, Ares Capital Corporation,	President and CEO of
•	co-manager with GE Commercial	Penske Motor Group, Inc.,
	Finance of a \$5.1 billion GE fund	Former President and CEO,
	Investment fund, the Senior Secured Loan Program (SSLP)**, printally	Penske Mutorsports, Inc.
1 A 1111	funded by GE.	
James A. Hilsop	Managing Pleactor, Transportation Resource Partners*, a \$2 billion plus private equity investment firm	President acri CEO, Pausia: Capital Paumars
	founded by Roger Penske with GE as an investment partner (formerly known at Penske Capital Partners)	
	known as Penske Capital Partners).	<u> </u>

Richard J. Peters	Managing Director, Transportation Resource Partners*, a \$2 billion plus private equity Investment firm founded by Roger Pensite with GE as an investment partner (formally known as Penske Capital Partners).	Former President, Penske Corporation, Board Member, Penske Automotive Group, Former CEO, President and Director of Penske Motoraports
Robert H. Kurnick	President, Penske Automotive Group (formerly United Auto Group), the recipient of investment funds from Transportation Resource Partners and a 9% owner of the Penske Truck Leasing joint venture.	President, Penske Corporation
Roger Penske, Jr. (son)	Former President, Peaske Automotive Group (formerly United Auto Group), the recipient of Investment funds from Transportation Resource Partners and a 9% owner of the Penske Truck Leasing joint venture.	President and CEO, Penske Honda of Ontario

\*Transportation Resource Partners ("TRP") seeks to make investments in growth-oriented businesses in the transportation sector. The Fund capitalizes on strategic relationships, commercial synergies, and the transportation expertise of Penske Corporation and its subsidiaries, partners, and affiliatus.

\*\*Senior Senarul Long Program was formed in Depember 2007 with approximately \$3.6 billion of available applical to levest in the senior secured drift of middle-market excapanies. The program is co-managed by GE Commercial Finance Investment Advisory Services LLC and Ares Capital Corporation and transactions require approval by both managers. SSLP now has \$5.1 billion of available capital and can hold up to \$300 million in a single transaction for borrowers across a wide range of industry sectors. Senior Secured Loan Program benefits borrowers by virtue of greater speed, simplicity and certainty, with proven partners

Thank you for the opportunity to provide additional information relating to MUR 6455.

Peter J. Vroom

Alexandria, VA 22302

